

WORKSHOP

Customer Life Cycle



THURSDAY, 30 OCTOBER

The workshop will cover:

- * Knowing your debtor
- * Customer Lifecycle- Credit Risk
- * Analysis of Debtors Age Analysis
- * Export Credit Reports
- * SME Decisions
- * Collections

Presented by: **Pramod Penceliah**

About the presenter:

Pramod is currently the Business Development Manager at XDS Credit Bureau. He has over 9 years experience within the financial services industry with international working experience, having worked in the UK for almost 4 years. Achievements has been recognized globally (EMEA) within the Credit Bureau/Information Services Industry.

**Thursday, 30 October
08:30 - 11:00**

Costs:

**Members: R100 / Non-members R180
Prices incl VAT**

Venue: Chamber Square
Lion Match Office Park
892 Umgeni Road
[Google Map](#)

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